

Reforming Financial Regulation and Supervision

Session 1: Why Did Regulation Fail?

Comments by Rafael Repullo

Banco de España – World Bank Conference

Madrid, 15 June 2009

Three possible discussions

- Comment on paper by De la Torre and Ize
 - “Regulatory Reform: Integrating Paradigms”
- Comment on issues in session program
 - What are market failures addressed by current regulation?
 - Is there a need for a radical rethinking of regulation?
 - If so, what should be the future regulatory architecture?
- Comment on other related issues

Part I

Comments on De la Torre and Ize

Overview

- Summary of paper: Three possible explanations
- Summary of paper: Five policy recommendations
- Comment 1: Approach of paper
- Comment 2: Radical change in regulatory architecture?
- Comment 3: On policy recommendations

Summary of paper

Three possible explanations

- Agency (risk-shifting) paradigm
- Externalities (social cost) paradigm
- Mood swings (behavioral) paradigm

Summary of paper

Five policy recommendations

- Distinguish between regulated & unregulated intermediaries
 - Unregulated not subject to capital requirements
 - Unregulated restricted to borrow from regulated
- Penalize short-term borrowing
- Improve safety net (deposit insurance, LOLR)
- Introduce authorization regime for all financial innovations
- Increase discretionary powers of supervisors

Comment 1

Two alternative approaches

- General overview of literature
 - Implications that are vaguely related to models
- Specific models
 - Implications that are tightly derived from models

Comment 1

- Paper follows first approach
 - Recommendations may (or may not) follow from models
 - Different models may lead to different recommendations
 - There is no “discipline”
- I would go for second approach
 - Not easy: There are many models and many puzzles
 - But it is the only way to design sound policies

Comment 2

A radical change in regulatory architecture?

- Proposal ignores
 - Self-correcting market mechanisms
 - Risk of creating new forms of moral hazard
 - Risk of creating new forms of regulatory arbitrage
 - Risk of supervisory failure

Comment 2

- I would favor a “minimal approach”
 - Keep basic regulatory structure (including Basel II)
 - Increase level of capital requirements
 - Introduce countercyclical adjustments in capital regulation
 - Repullo, Saurina and Trucharte (2009)
- I would also favor increasing research on financial regulation
 - By academics → launch research program funded by IFIs
 - By policy-makers → increase research capabilities

Comment 3

On policy recommendations

- Introduce an analytical examination of all recommendations
 - Panel of independent experts look at each proposal
 - Policy-makers then decide on basis of this advice
- Radical changes should require significant expert support
 - They may have negative “side-effects” (like drugs!)
- My initial reaction
 - Against proposal on unregulated intermediaries
 - Against proposal on financial innovations

Part II

Comments on issues in session program

Overview

- Market failures addressed by regulation
- What went wrong: market failures
- What also went wrong: regulatory failures
- What did not go wrong

Market failures addressed by regulation

- Common externality: Social cost of bank failure
 - Contagion to other banks
 - Destruction of lending relationships
 - Disruption to payment system
 - Distortions in monetary transmission

Market failures addressed by regulation

- Specific channels
 - Risk-shifting incentives of debt financing
 - Minimum capital requirements
 - Inefficient bank runs by small investors
 - Deposit insurance
 - Inefficient bank runs by large investors
 - Lender of last resort

What went wrong: market failures

- Underestimation of systemic risk
 - Partly due to the good experience of past decade
- Downside of financial innovation – Rajan (2005)
 - Greater scope for risk-shifting
- Increased competition → lower charter values
 - Higher risk-shifting
- Weak corporate governance → compensation-related distortions
 - Higher risk-shifting

What also went wrong: regulatory failures

- Underestimation of systemic risk
 - Focus on micro-prudential approach to financial regulation
- Regulatory capture
 - Low capital requirements (given higher risks)
 - Weak enforcement of regulation
 - Disregard for liquidity risk

What also went wrong: regulatory failures

- Poorly designed supervisory institutions
 - Little incentives to collect prudential information
 - Relevant information in the wrong place
- Poorly designed deposit insurance schemes
 - Widespread criticism by academics and practitioners
 - Illusion of monitoring by small depositors

What did not go wrong

- Hedge funds
 - Despite “obsession” with hedge funds prior to crisis
 - Too little
- Basel II
 - Despite widespread criticism by many commentators
 - Too late

Part III

Comments on other related issues

Overview

- Role of macroeconomic factors
- Search for yield?
- A simple model
- Another simple model
- Summing up

Role of macroeconomic factors

- Global imbalances → Blame the Chinese (and possibly others)
- Low interest rates → Blame Greenspan (and possibly others)
- Connection with risk-taking
 - “Search for yield”

Search for yield?

An uncontroversial statement

- In a market economy investors always search for yield
- This should be independent of the level of interest rates

Two puzzles

- Why the “search for yield” story has become so prominent?
- Why so little serious work has been done on this?

A simple model

- At date 0
 - Bank raises 1 unit of deposits at fixed rate c (no capital)
 - Bank invests in risky asset + chooses risk parameter p
- At date 1
 - Return from investment

$$R = \begin{cases} 1 + r + s(p) & \text{with probability } 1 - p \\ 0 & \text{with probability } p \end{cases}$$

→ r is policy rate set by central bank

→ $s(p)$ is risk-shifting function, increasing and concave

A simple model

- Bank's optimal choice of risk

$$\max_p (1-p)[r + s(p) - c]$$

- First-order condition

$$(1-p)s'(p) = r + s(p) - c$$

- Effect of changes in $r \rightarrow$ differentiating FOC

$$\frac{dp}{dr} = \frac{-1}{2s'(p) - (1-p)s''(p)} < 0$$

\rightarrow Result: Lower asset returns (r) implies higher risk (p)

A simple model

- Key assumption
 - Cost of liabilities c does not move in line with policy rate r
- How could we justify this assumption?
 - Commercial banks: c may be zero (checking accounts)
 - Pension funds: c may have been set when rates were high
- Alternatively c may capture fixed operational costs (wages, etc.)

Another simple model

- At date 0
 - Bank raises 1 unit of deposits at variable rate r
 - Bank invests in risky asset + chooses risk parameter p
- At date 1
 - Return from investment

$$R = \begin{cases} 1 + c + s(p) & \text{with probability } 1 - p \\ 0 & \text{with probability } p \end{cases}$$

→ c is fixed (e.g. mortgage) rate set when rates were low

→ $s(p)$ is risk-shifting function, increasing and concave

Another simple model

- Bank's optimal choice of risk

$$\max_p (1-p)[c + s(p) - r]$$

- First-order condition

$$(1-p)s'(p) = c + s(p) - r$$

- Effect of changes in $r \rightarrow$ differentiating FOC

$$\frac{dp}{dr} = \frac{1}{2s'(p) - (1-p)s''(p)} > 0$$

\rightarrow Result: Higher funding cost (r) implies higher risk (p)

Search for yield?

- Can any of these models contribute to explaining crisis?
 - Need much more theoretical work
 - Need much more empirical work
 - Need general equilibrium perspective
 - Until such work is done
 - maybe we should not blame the Chinese (or Greenspan)

Summing up

- Be very careful with radical changes in regulation
 - They may do more harm than good
- Have proper analysis of regulatory trade-offs
 - Resist the urge of politicians to do something quickly
- Do not underestimate self-correcting market mechanisms
- Do not overestimate regulatory and supervisory capabilities
- Significantly increase research budgets
 - Policy mistakes are very expensive
 - It makes a lot of sense to invest in crisis prevention